



**institute for
supply management**
ISM—Wichita, Inc.

P.O. Box 2055
Wichita, KS 67201

Purchafacts

Monthly Newsletter

Internet Address <http://www.ismwichita.org>

Highlights from 2021-2022 Season
Student Scholarship Recipients
ISM Annual Financial Review
Del Roskam Presentation
Installation of Officers
Passing of the Gavel
Closing Comments



What a season it has been! One featuring education, camaraderie, fun, and good cheer. We invite you to attend the final meeting of the season to be held at the Petroleum Club, which occupies the top floor of one of Wichita’s most iconic buildings, the Ruffin Building.

Our agenda for the evening is shown above.

We will feature some of the accomplishments of our chapter for this past season.

One of the biggest highlights of our season will be awarding scholarships to our student recipients of the annual ISM-Wichita Scholarship program.

We also anticipate the winner of this season’s Del Roskam Award, which will be presented to one of our members who will be recognized for their hard work and dedication to our local chapter.

We will end the meeting with the installation of our new officers.

Please plan to attend this important meeting ending our season.

Member Meeting
MAY 2022
International Month



Date: Thursday, May 12, 2022

Location: Petroleum Club of Wichita
100 N. Broadway - #900
Wichita, KS 67202

Meeting Time: 5:45 - 8:00 pm CDT

Inside May’s Issue

Meeting Highlights.....page 1
President’s Message.....pages 2,3
May’s Meeting Agenda.....page 4
ISM-Wichita Scholarship Recipients.....pages 5-7
What is the Del Roskam Award?page 8
Supply Chain Strategies - The WSJ.....page 9-10
2020/2021 Officers.....page 11

President's Message

Well, we have come to the end of another season for ISM - Wichita and what a season this has been.

The world has been made well aware of what supply chains are and why they are so important. Unfortunately, it has been under less than favorable circumstances.

However, a spotlight has been shown on what we do each and every day in order to keep the wheels of progress turning. No matter what sector or industry we work in, each of us should be proud that what we do really matters.



Our mission as stated on the adjoining page “*is to develop the professional qualities of its members: attitudes, skills, and knowledge in the field of purchasing and supply management.*”

Each season we strive to be better at making that mission a reality. Our programs, presentations, and tours are designed to provide you with educational and networking opportunities. We hope that this last season proved to be for you. If not, please take advantage of these opportunities in the future.

We also provide scholarships to students who will bring their ideas and goals to life using their youthful vigor and energy. We are excited to see what they are able to accomplish in the future.

We invite you to make it a goal for our next season to join our association, if you haven't already, and also consider participating on our Board. The experience gained from it is very rewarding.

The Board will soon conduct its yearly Summer Workshop, where we brainstorm ways that we can make our organization stronger and more effective. We will also plan for informative and interesting presentations and exciting tours of local businesses/organizations for the 2022-2023 season.

In closing, I would encourage each of you to maintain a youthful mindset. The human body is an example of not just a resilient organism but what writer Nassim Nicholas Taleb described as “*antifragile.*” Antifragile is more than robust or resilient. The resilient resists shocks and stays the same; the antifragile gets better. That's why when we exercise our muscles, we tear down muscle fibers only to have it come back even stronger than before.

Our minds work the same way, if we truly exercise them. The more we stretch our minds by means of new ideas and concepts, meeting new people, having new experiences, and stretching beyond our comfort zones, the more “*antifragile*” our mental stamina and bandwidth becomes.

It’s all a matter of physics. Inertia is the tendency to do nothing or to remain unchanged. So we understand that a body at rest stays at rest and the same is true of the mind.

So please, continue moving and shaking. You may surprise yourself by what you can accomplish with an *antifragile* mindset.

Respectfully,

Joe Thomas, CPSM, CPSD, C.P.M.
President, ISM-Wichita Chapter
joseph.thomas@sedgwick.gov

ISM–Wichita Inc. Mission Statement:

“The primary objective of ISM-Wichita is to develop the professional qualities of its members: attitudes, skills, and knowledge in the field of purchasing and supply management.”



ISM–Wichita, Inc.

May's Meeting Agenda

- 5:45 – 6:00 pm **Networking**
- 6:00 – 6:45 pm **Dinner**
- 6:45 – 7:05 pm **ISM-Wichita Accomplishments**
(Ashley Gerlach and Dr. Bayram Yildirim)
- 7:05 – 8:00 pm **Agenda Items:**
 - **Scholarship Presentations (Deb Westerberg)**
 - **ISM Annual Financial Review (Gene Sharp)**
 - **Del Roskam Presentation (Joe Thomas)**
 - **Outgoing President Speech (Joe Thomas)**
 - **Installation of Elected Board Officers (John Buche)**
 - **Installation of New President (John Buche)**
 - **Passing of the Gavel (Joe Thomas)**
 - **Closing Comments (Jeremiah Heredia)**

ISM-Wichita 2022 Scholarship Recipients

Eda Barut

Eda Barut is a Senior at Wichita State University. She was born and raised in Wichita, Kansas. She is currently studying IT and Management Information Systems and will graduate this May. She is currently an IT intern and will soon start her Master's in Business Analytics at WSU. She is interested in a second language as well and has a minor in Spanish. Eda loves to be a part of the Wichita community and is so grateful to ISM -Wichita.



Ryan Bibb

Ryan Bibb is a senior working towards a Bachelor's degree in Business Management. As a student, he has volunteered his time with Barton International Group (BIG), which is a business consulting firm run by the students at Wichita State University. BIG gave him the opportunity to work in the business development department and he helped lead his team in a project for "*Entrap Games*" in Wichita, KS. Ryan is also a member of Association for Operations Management (APICS/ASCM) and ISM-Wichita.

Outside of being a full-time student, he works full-time at Stanley Black & Decker as an Intern in supply chain. Ryan was with Excel Industries for over 5 years before it was bought by SBD. He has been with the supply chain department for 11 months and over the course of this time in the department he has been trained as a buyer, filled in for a manager for 2 months, saved the company a cost avoidance of \$60,000.00, managed invoices, and was given 25 supplier accounts to manage on his own daily.

Ryan also balances his time as a father of two beautiful daughters and a wonderful supportive girlfriend. After he graduates with his BA degree he plans on enrolling into an MBA program in supply chain, while also furthering his career with Stanley Black & Decker.



ISM-Wichita 2022 Scholarship Recipients

Alexis “Lexi” Miller

My name is **Lexi Miller**, and I grew up in Kingman, KS.

I have been involved in **4-H** for most of my life and enjoy working with my rabbits and goats in my free time!

My future plans are to attend Hutchinson Community College for Business Administration and then transfer to Fort Hays State University.

After college, I would love to work in Human Resources. I can't wait to see what the future holds for me!



Afolarin Osinjolu

Afolarin A. Osinjolu is an experienced SAP ERP professional with background in the deployment and management of Supply Chain Management projects.

He graduated with a Bachelors degree in Computer Science & Statistics from Olabisi Onabanjo University, Nigeria in 2007 and is currently pursuing his Master's Degree in Management Science & Supply Chain Management at Wichita State University (WSU).

He serves as the President of the **Student Association for Supply Chain Management (SASCM)** at WSU and has contributed immensely to the development of the Association.

Afolarin is married to Abidemi and are both blessed with a son (Titobioluwa Daniel) and a daughter (Tioluwanimi Delight).



ISM-Wichita 2022 Scholarship Recipients

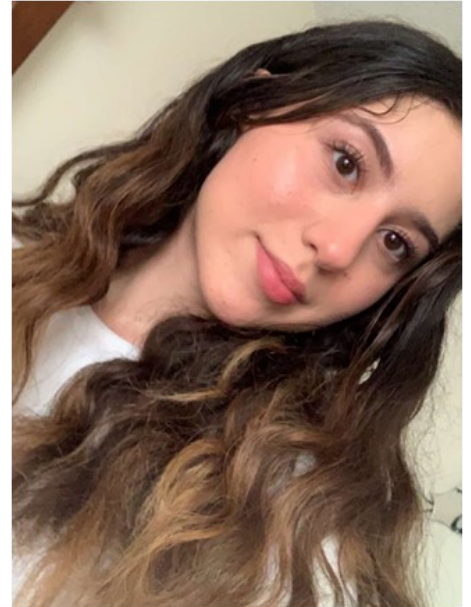
Ayse Busra Nur Yildirim

Busra Yildirim is a senior who will be graduating from the International Baccalaureate (IB) program at Wichita East High School.

She will be attending Wichita State University in the fall semester and majoring in Industrial Engineering.

Busra is very passionate about giving back to the community, and is involved in organizations such as: **Mayor's Youth Council** and **ISW Refugee Committee**.

She enjoys reading, baking, thrifting, listening to music, and playing with her cats in her free time. She hopes to make an impact through the opportunities that this scholarship will provide.



What is the Del Roskam Award?

In 1946, a group of purchasing agents decided to form an affiliate of the nationally recognized professional organization. **Del Roskam**, a native of Wichita and an employee of Cessna Aircraft Co., along with John Pierce, William Adamek, Neil McCormick, and Paul Shannon submitted their application to NAPA, National Association of Purchasing Agents.

In March of 1947, they held their first official meeting and elected **Del Roskam** as President of the Wichita Affiliate of NAPA and a member of District II of NAPA (consisting of seven neighboring states).

In 1987, the Wichita affiliate created an award named after the first president of our affiliate, the **Del Roskam Award**.

This award is for recognition of a member of our affiliate who has demonstrated integrity, high ethical standards, dedication, hard work, and supports the advancement of our profession and this affiliate and its members. The presiding president of our affiliate selects the recipient and presents the award at the May General Meeting during the passing of the gavel to the new president.

Supply Chain Strategies

The Wall Street Journal



The U.S. trucking industry is caught in its own constricted supply chain.

Production of heavy-duty trucks is bogged down by parts shortages that can't keep up with a long backlog of orders, the WSJ's Bob Tita reports, [keeping fleets from replacing and adding trucks even as shipping demand remains strong.](#)

Market analysts say manufacturers last year canceled orders for thousands of vehicles they couldn't build because of scarce parts, including semiconductors. **ACT Research** says orders this year are down about 55% from the early months of 2021.

The parts shortages are hampering an expected rebound in production of heavy-duty trucks this year and undermining the ability of companies to renew their fleets and expand their operations. That is throwing usual cycles for maintenance and replacement, with truck manufacturers now reluctant to push additional orders into 2023 amid a backlog currently exceeding 250,000 trucks, about twice the normal level.

Supply Chain Strategies

The Wall Street Journal



Private-equity firms are looking for profit opportunities in supply-chain disruptions.

The firms are increasing their investments in the sector at a rapid pace, the WSJ's Chris Cumming reports, in a search for bigger returns [even as global private-equity deal making slows due to macroeconomic anxiety.](#)

Supply-chain and logistics businesses remain a relatively niche investment play for buyout firms since growth rates typically don't match the big returns of the technology and healthcare sectors. It also demands hands-on experience and expertise that can be hard for smaller firms to acquire.

Still, **Pitchbook** says the nearly \$51 billion in private-equity investment in logistics last year was three times more than the year before, and 34% ahead of 2019. Firms that specialize in the sector have benefited as logistics demands have grown however, and storage businesses are among the largest supply-chain investments by private equity since 2021.

2021/2022 Officers

Executive Director

**John Buche, CPSM
BG Products
jbuche@bgprod.com**

First Vice President & Memberships

**Jeremiah Heredia, MBA, CPSM, CPSD
Stanley Black & Decker Outdoor
jeremiah.heredia@excelii.com**

Treasurer

**Gene Sharp, C.P.M.
Retired
gr.sharp@yahoo.com**

Programs/Facilities

**Poonam Richardet
Ball Aerospace
poonam@cox.net**

Technology/Website

**Mehmet Barut, Ph.D.
Wichita State University
mehmet.barut@wichita.edu**

College Liaison

**Bayram Yildirim, Ph.D.
Wichita State University
Bayram.yildirim@wichita.edu**

Scholarships

**Deb Westerberg
Spirit AeroSystems
dwesterberg@cox.net**

Treasurer - Trainee

**Austin Persinger
BG Products
apersinger@bgprod.com**

President & Public Relations/Communications

**Joe Thomas, CPSM, CPSD, C.P.M.
Sedgwick County
joseph.thomas@sedgwick.gov**

Second Vice President & Programs/Facilities

**Dane Dillon
Spirit AeroSystems
dane.s.dillon@spiritaero.com**

Secretary

**Tim Strobel, CPSM, C.P.M., CSCP
USAA
tim_strobel1124@yahoo.com**

Professional Development

**Ashley Gerlach, MBA, CPSM
Airxcel, Inc.
ashley.gerlach@airxcel.com**

Technology/Website

**Melvin Kong
Cosmic Pets LCC
mekoyija612@gmail.com**

College Liaison

**Kenny Bui
Heartspring
ken316bt@gmail.com**

Memberships

**Kim Sowell
City of Wichita
sowellkim@icloud.com**

Calendar of Events

June-August - Board of Directors' Summer Workshop